



Outside Sales Professional

Position: Outside Sales Professional

Type: Permanent Full-time

Salary/Pay: Commensurate with experience

Are you a High Yield Sales Pro, that's ready for a new challenge?

- Feel like you've hit a ceiling, with your present-day Sales Job?
- Ready to take on the commitment, of building strong business relationships?
- Ready to get out from behind a phone book, and start making a real impact?

Well, you're reading this, Good. This may be the opportunity, you've been looking for.

Nexus IT a premier IT Services company that feeds the technology demands and network needs of small and medium sized businesses in the Northern Utah market. Each of us make up a brilliant team of dedicated intellectuals, with every role; serving an absolute purpose.

That's where you come in... Keep reading, it gets better.

Nexus IT is looking to hire an Outside Sales Professional, whose primary responsibility is to ensure that every sales opportunity is engaged and when applicable, closing new business. When performed expertly, our prospective clients are engaged with respect, care and courtesy; developing strong business relationships. The following skills will excel in this position:

- An expert level ability to use and follow a proven sales methodology
- The capacity to train upon & consistently execute a proven sales process
- The ability to learn & utilize a CRM to track sales opportunities and activities

Now, let's talk about 'Why you'd want to work here..'

Yes, we have benefits, nearly everyone does. We will train you, how to utilize our proven sales processes, and support you as a proven sales performer, each and every day. We have a competitive salary range, and it's reserved for the right candidate to learn in the interview process.

Ready for the next step? Good, here are a few final details to consider..

We do not believe that being career-stuck is a strategy. We expect to retain the best and that's why we are so bold about what we want – because we expect to find it.

Send in your Cover Letter and Resume, to: admin@nexusitc.net and be sure to list in the cover letter, why this specific role fits into your career path. Only submissions with these articulations, will be considered.

Local applicants need only apply.