NEXUS IT
CONSULTANTS

INFINICLOUD
THE ALL-INCLUSIVE CLOUD

CASE STUDY

Jans Mountain Outfitters is an outdoor retailer full of recreational experts, based in beautiful Park City

The Problem

Jans Mountain Outfitters has as many as 90 employees in the off-season, close to 200 employees during the ski season and 15 active locations. Due to their multiple locations and seasonal workforce, Jans was looking for a location-agnostic solution for part-time employees. Their old, outdated network was problematic and the servers and network devices often would crash. Their unreliable network was starting to affect the organization's uptime, data security, disaster recovery and redundancy. After looking into fixing these potential issues, costs for new hardware, software and the upgrade project were in the $150,000-$200,000 range.

The Solution

After a careful review of their existing network and service usage, Infinicloud was able to identify faults in their system. The Infinicloud team recommended and implemented holistic solutions to improve system reliability and scalability.

• **Upgraded** their system to an entirely NEW infrastructure in the Cloud with 99.9% uptime. This did not require a single purchase of new hardware (servers, workstations, routers, switches, Internet connection, Microsoft software, AV, etc.)
• **Converted** their normal capital investment into IT infrastructure into a fixed monthly tax-deductible operating expense.
• **Implemented** a location-agnostic solution that improved collaboration, responsiveness and performance.

"I'm very conservative and was skeptical of going to the cloud and mobile solution when Infinicloud first recommended it. But the cost savings and benefits were just too hard to ignore, and since Infinicloud has never steered us wrong in the past, I decided to go for it.

In hindsight, this turned out to be one of the best IT decisions I've made. Not only does this lower our total IT cost of ownership (which goes right to the bottom line) but it has made it easier for our team to work and get things done."
– Jack Watzer, General Manager, Jans Mountain Outfitters

The Results

Infinicloud offered a simple and cost-effective solution to upgrade and optimize the Jans' system. The following results were achieved:

- The company saved on total yearly cost of IT ownership and switched to a pay-as-you-go utility IT model, which allowed them to pay for active users, saving them thousands of dollars per month in off-season months.
- The organization was given the ability to add and remove users quickly without having to purchase full-blown software licenses and workstations.
- An instant redundancy, disaster recovery plan and military grade security was designed for the organization's data.
- Recent significant growth and aquisitions were handled without any additional costs for hardware, software, software development, project implementation fees, etc.

Everything was handled within the all-inclusive Cloud IT plan by simply subscribing the new users to the plan.

Your business: where you want, when you want it.

Contact our team at info@nexusitc.net, (435) 659-2533 or (801) 839-7006 to get started with Nexus IT and our guaranteed responsive, expert and effective services.